

TechNet Pacific Northwest

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Jeffrey Neal
National Director of Strategy
T-Mobile for Government

Jeffrey Neal serves as the National Director of Federal Sales for T-Mobile for Government, bringing more than 25 years of experience in B2B mobile telecommunications and enterprise sales leadership. In this role, he provides strategic direction for federal sales initiatives, with a focus on supporting agency missions through secure, resilient, and modern communications solutions.

Jeffrey works closely with federal, state, and local government leaders to advance infrastructure and base modernization efforts, including the transition from legacy connectivity environments to next-generation wireless architectures. His work emphasizes improving operational resilience, scalability, and readiness across government facilities and installations.

He also supports the adoption of fixed wireless and hybrid connectivity models to expand broadband access, enhance continuity of operations, and enable rapid deployment in both permanent and temporary operational environments. These efforts help agencies modernize networks while maintaining flexibility, cost efficiency, and mission assurance.

Jeffrey places a strong emphasis on leadership development and mentorship, viewing the professional growth and success of those he has supported as a key measure of long-term organizational effectiveness.

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