



Jeff Neal  
National Director of Federal Sales  
T-Mobile for Government

With over 25 years of experience in B2B mobile telecom, enterprise channel distribution concept and strategy sales leadership, Jeff Neal brings a unique understanding of tech innovation to his role as National Director of Federal Sales at T-Mobile for Government. Throughout his career, Jeff has built strong relationships with government leaders of all levels to better understand the challenges government agencies currently face, and the solutions to best address those challenges.

As a recipient of T-Mobile's Winners Circle award and a four-time President's Council inductee at SprintNextel, Jeff has a proven track record of driving growth revenue and exceeding goals.

When asked what gives him the most career satisfaction, Jeff says true success is found in seeing others he's mentored accomplish that success for themselves.

**2<sup>nd</sup> ANNUAL ENABLING DISTRIBUTED C2 SYMPOSIUM**

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